

Local Government Assurance Forum 12 November 2020



Bill Tsakalos

- Bachelor of Architecture (U of SA)
- Master of Architecture in Urban Design (Harvard)
- Druker Fellowship (Harvard)
- Graduate Australian Institute of Company Directors
- Director & Founder, Project Architecture 2000 2015
- Director, City Projects, City of Sydney 1996 2001
- Lend Lease; I M Pei & Partners, NY; Kinhill/EMTB & Raffen Maron Architects
- AIA: 2017 Chair, Sulman Award for public architecture & Chair, William E Kemp Award for educational architecture



Bill Tsakalos (continued)

- City Architect & Director Transformation: Blacktown City Council
- Board Member & Director: Monte Sant Angelo College
- Private company directorships: TDDP P/L & Egia P/L.
- Design review panels:
 - NSW State Significant Development (Aerotropolis & Redfern-Eveleigh redevelopment)
 - ▶ TfNSW



Blacktown City Council





Blacktown City Council



\$7.5 billion assets infrastructure and land



\$736 million budget equivalent to the 64th largest private company in Australia



\$100 million / year land acquisition



2,140 staff (1,600 FTE) **37** business lines



\$165 million annual works budget



\$2.5 billion: Council "Transformational Projects"



5,513 ha open space **262 km** of waterways







Blacktown City - growth

2020



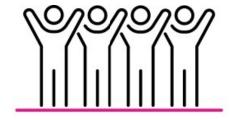
400,000 population







2036



600,000 estimated population



\$26.6 billion economy



Blacktown Transformational Projects Program

- CBD University ACU
- Warrick Lane \$81.5m
- Health Precinct
- ▶ ICTE \$100m
- St Bartholomew's Cemetery
- Riverstone Town Centre
- Blacktown Animal Rehoming Centre \$27m
- Civic Offices
- BISP Masterplan





Project assurance



Assurance responsibilities

Responsibilities are carried by:

- Elected members
- Executive
- Staff

What to consider:

- Shift from core business of Council
- High value, high profile projects
- Responsibilities broaden
- Expertise demands grow
- Day-to-day job responsibilities continue on



Skillset supplementation

- Project feasibility
 - Options exploration
 - Financial assessment
- Project design
 - Managing designers
 - Providing an informed client perspective
- Project management
 - Engagement of consultants
 - Construction and tender assessment
- Project delivery
 - Contract management
 - Operational manuals and asset maintenance
 - Handover



Governance framework

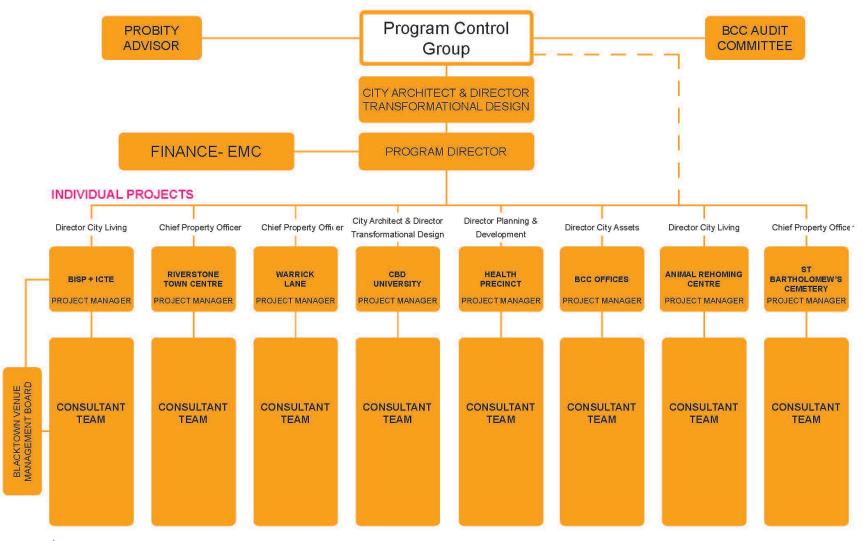
- Local Government Act
- Office of Local Government
- Elected members
- Executive

Framework to manage:

- Risk
- Cost
- Program
- Fit from start to finish



Organisational structure





Reporting regimes

- Public
 - Exhibition and consultation : scope / budget / public response
 - Quarterly reviews
 - Annual report
- Council
 - Endorsement to project in principle
 - Report on progress
 - Report on EOI / Tenders
 - Monthly updates on whole program
 - Report on significant change in scope
- Office of Local Government Capital Expenditure Review
- Audit & Risk Committee quarterly
- (Executive) Program Control Group monthly
- Project Control Group monthly



Reporting examples







Project Control Group

Transformational Projects BISP – International Centre of Training Excellence (ICTE) PCG Agenda

Meeting No 38

22/10/2020 2:00pm Microsoft Teams Meeting or Committee Room 1 for on-site attendees

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4.	OPERATIONS	7
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Attendees:

Name	Position, Organisation	Contact Details
PCG Members		
Dr. Neil Gibson (Chair)	Project Director, ICTE	Neil.Gibson@blacktown.nsw.gov.au
Vanessa Parkes	Director, City Living	vanessa.parkes@blacktown.nsw.gov.au
Bill Tsakalos	City Architect & Director of Transformational Design, BCC	bill.tsakalos@blacktown.nsw.gov.au
Kevin Jones	Manager, Key Venues Blacktown	kevin.jones@blacktown.nsw.gov.au
Wayne Rogers	Director Corporate Services, BCC	wayne.rogers@blacktown.nsw.gov.au
Robert Grieve	Executive Manager Communication & Marketing, BCC	robert.grieve@blacktown.nsw.gov.au
Rudi Svarc (as required)	Director City Assets, BCC	rudi.svarc@blacktown.nsw.gov.au
PCG Invitees		
Tony Bleasdale	Mayor, BCC	tony.bleasdale@blacktown.nsw.gov.au
Kerry Robinson	Chief Executive Officer, BCC	kerry.robinson@blacktown.nsw.gov.au
Brad Harris	Program Director Transformational Projects, BCC	brad.harris@blacktown.nsw.gov.au
Adam Stent	Sr. Project Manager, BCC	adam.stent@blacktown.nsw.gov.au
Steven Harris	Chief Financial Officer, BCC	Steven.Harris@blacktown.nsw.gov.au
Khrystyne Savage	Project Accountant, BCC	Khrystyne.Savage@blacktown.nsw.gov.au
Stephen Bali	ICTE Honorary Ambassador	blacktown@parliament.nsw.gov.au
Grant Bambach	Project Director, Savills	gbambach@savills.com.au
Neil Gardner	Project Director, Savills	ngardner@savills.com.au
Bryce Alley	Manager Blacktown International Sportspark Sydney	bryce.alley@blacktown.nsw.gov.au
Additional Invitees: • ICTE Consultan	t Team invited, as and when required.	

ICTE Consultant Team invited, as and when required.



Program Control Group



Transformational program PCG

Agenda

Meeting # 50 9.30AM Wednesday 30 September 2020 MS Teams meeting

Members	Kerry Robinson	Chief Executive Officer (CEO)
	Glennys James	Director Planning & Development (DPD)
	Vanessa Parkes	Director City Living (DCL)
	Wayne Rogers	Director Corporate Services (DCS)
	Rudi Svarc	Director City Assets (DCA)
	Bill Tsakalos	City Architect & Director Transformational Design (CADTD)
Guests	Tony Bleasdale	Mayor
(invited)	Peter Coulton	Commercial Manager, Transformational Projects
	Eldon Davison	RPS (for BCC Office Accommodation Office report) (RPS)
	Robert Grieve	Executive Manager Communications and Marketing (MCM)
	Brad Harris	Program Director, Sydney Projects (PD)
	Kevin Jones	Manager Key Venues (MKV)
	Mary Macken	Executive Corporate Counsel (CC)
	Kristy Watts	Executive Manager People & Culture (EMPC)
Presenters	Neil Gibson	Project Director, ICTE (PDICTE)
	Jey Mahendra	Chief Property Officer (CFO)
	Donna Savage	Project Director & Liaison (PDL)

Administration

- Opening
 - o Welcome and introductions
 - Apologies
- Confirmation of minutes of previous meeting

Outstanding matters/actions from previous meetings are included within the relevant project report.

Work Health & Safety

Members and guests to provide advice of any immediate or significant WHS matters. General WHS matters are included within the relevant project report.

Reports

1.	BCC Offices	2
2.	Riverstone Town Centre	3
3.	International Centre of Training Excellence – Main works	8
4.	Warrick Lane precinct	.12
5.	University campus	.20
3.	Health precinct	
7.	BARC	.37
3.	St Bartholomew's	.40
Э.	Finance and budgets	.46
10.	General and other business	.46

Next meeting 9.30 AM on Wednesday 28 October 2020 via MS Teams



Council monthly reporting

BLACKTOWN CITY COUNCIL

CONFIDENTIAL REPORTS FROM FINANCE & RESOURCES COMMITTEE ORDINARY MEETING 28 OCTOBER 2020

FR3.3A

CT400023 - Confidential - Transformational Projects Program - monthly update no.20-as at 30 September 2020 F17/1394

Confidential Reason Section 10A(2)(d) – It is recommended that this matter be Confidential under Section10A(2)(d) of the Local Government Act, 1993, as amended as it relates to commercial information of a confidential nature that would, if disclosed: (i) prejudice the commercial position of the person who supplied it, or (ii) confer a commercial advantage on a competitor of the council, or (iii) reveal a trade secret.

RECOMMENDATION

Council note the attached Transformational Projects Program monthly update no.20 - as at 30 September 2020.

60MMITTEE RECOMMENDATION ADOPTED ORDINARY MEETING 2 8 OCT 2020

REFERRED TO:	Bill Tsakalos	
FOR TO:	Attention	
DATE:	3/11/2020	



FR3.3A CT400023 - Confidential - Transformational Projects Program - monthly update no.20 - as at 30 September 2020

Director: Bill Tsakalos, City Architect & Director Transformational Design

Responsible Manager: Bill Tsakalos, City Architect & Director Transformational Design

File: F17/1394

Confidential Reason Section 10A(2)(d) — It is recommended that this matter be Confidential under Section 10A(2)(d) of the Local Government Act, 1993, as amended as it relates to commercial information of a confidential nature that would, if disclosed: (i) prejudice the commercial position of the person who supplied it, or (ii) confer a commercial advantage on a competitor of the council, or (iii) reveal a trade secret.

Division is not required

Topic Transformational Projects monthly update.

Analysis This report provides council with an update on the status of each

Transformational Project.

Attachment/s 1. Transformational Projects Program - monthly update no 20 -

as at 30 September 2020 [CT400023.1 - 14 pages]

Report Council note the attached Transformational Projects Program

Recommendation monthly update no.20 - as at 30 September 2020.

Key reasons

- Regular reports to Council are required by the Office of Local Government's Capital Expenditure Guidelines
 - a. The Capital Expenditure Guidelines outline minimum reporting requirements for any capital expenditure project to which the Guidelines apply.
 - b. In Council's case these are projects with a capital cost greater than \$10 million.
 - c. The Guidelines require a minimum of:
 - i. Quarterly reporting to the Council on the progress of the project.
 - ii. Quarterly reporting to the Council on the costs and budget variances regarding the project. Where costs and budget variances are reported by line item, the report should also include the impact on the total project.
 - iii. Identification of any issue that may have an adverse impact on the project (this may include monetary and non-monetary inputs and outcomes).
 - iv. Reporting capital works projects in the Annual Report.
 - d. This monthly report to Council will exceed the minimum requirements.

2. Council's Delegations Register requires certain contract variations to be notified to Council

- a. Council's Delegations Register requires that variation orders for any contract (over \$250,000) where the resulting variation is over 20% must be reported to the next meeting of Council.
- b. Variations notifications are set out in part 4 of the attached confidential report.
- 3. All financial reporting in attachment 1 is exclusive of GST.

4. Cost allocation adjustments

- a. PMO costs historically reported as a single separate operational cost centre and funded by allocations of \$2,600,000 on 29 November 2017 (September 2017 Quarterly Review) and \$300,000 in the 2018/19 budget were journaled to individual project cost centres in January 2020. PMO costs since January 2020 are allocated to individual projects. The budget allocations are being transferred to individual projects and will be supplemented in a funding report to Council to cover future allocations.
- b. The prior year BARC costs of \$1.08m incurred during the project definition and master planning stage were reviewed and have a clear nexus to the new facility at Glendinning. These early costs of the project include architecture, design and engineering consultants, project management as well as communications and market research are categorised as capital expenditure and can be depreciated. As such the \$1.08m has been included in table 1. 'Funding summary' on page 2 of the report and reflected in the 'Committed funds', 'Expended funds' and 'Uncommitted funds' columns for the BARC project. A future adjustment to the BARC project funding will be made and reported to Council to also reflect this.

End of report



CONFIDENTIAL

Transformational Projects Program

Monthly update no.20 – as at 30 September 2020

1. Funding summary

Project	Anticipated project budget \$	Council approved funding \$	Committed funds	Expended funds \$	Uncommitted funds
ICTE	100,000,000	100,000,000	10,916,048	4,812,356	89,083,952
Warrick Lane .	76,500,000	77,532,365 ⁽¹⁾	66,655,829	38,053,592	10,876,537
Warrick Lane – De-risking Development Lots	5,000,000	5,000,000			5,000,000
BARC	27,000,000	27,482,860(1)	4,718,234(2)	3,385,982(2)	22,764,626(2)
Sub-total	208,500,000	210,015,225	82,290,111	46,251,930	127,725,115
CBD University (EOI & Main St)	1,951,000	2,317,010 ⁽¹⁾	2,013,692	1,994,379	303,319
CBD University (Warrick Lane)	-	-			
CBD University (Project Management costs)	400,000	400,000			
Health Precinct	SFI	967,974(1)	949,851	886,138	18,123
BBSI	SFI	557,974 ⁽¹⁾	391,915	318,272	166,059
Riverstone Town Centre Masterplan	503,813	503,813	503,813	503,813	0
Riverstone Village Redevelopment	SFI	1,579,315 ⁽¹⁾	1,579,317	849,184	(2)
St Bartholomew's Cemetery – Expansion Lands	SFI	2,012,288 (1)	1,702,682	1,517,750	309,606
St Bartholomew's Cemetery – Stage 1A		9,523,827	2,170,547	2,104,624	7,353,280
Council Offices	SFI	5,964,801(1)	4,825,762	4,619,901	1,139,039
Sub-total	2,454,813	23,827,002	14,137,579	12,774,062	9,289,425
Total		233,842,227	96,427,690	59,025,992	137,014,539

SFI = Subject to further investigation

⁽¹⁾ PMO operating costs have been allocated to individual projects and have been included within the Expended Funds and Council Approved Funding columns. For ICTE, PMO costs have been incurred but no budget transfer has yet been made from the Transformational Projects PMO budget.

⁽²⁾ Historic costs of \$1.08m have been categorised as capital expenditure and have been included in these reported numbers. A future adjustment to BARC project budget and funding will be reported to Council.

Project status

14 October 2020 - Meeting	Project	Comments
itobe	ICTE	Status:
)r 20		> Detailed design phase continues to prepare documents for tender.
		Expressions of Interest (EOI) for main works was reported to Council in August and will be followed by a select tender in February 2021.
Confidential Finance		➢ EOI for academy accommodation/developer/catering interest closes on the 6 October 2020.
ider		Survey work under M7 for the Mavis St to BISP shared pathway upgrade has been completed.
ntial		Discussions with Went West regarding the inclusion of a patient centred medical home within the ICTE.
Fin		Key issues:
anc		Completion of major leases ahead of awarding the main works tender.
∞		➤ Finalising clinic partner.
Resources Committee	Warrick Lane	Status:
ourc		Waterproofing of Plaza ground floor and eastern flanking building continues.
es (Bulk excavation works to the Pocket Park and Main Street pavement works commenced.
Con		Anticipated project completion is late February 2021.
ımit		Stage 3 and future lot decontamination works under negotiation as a variation to the AWE contract.
tee		Operational planning and commissioning meetings have commenced between AWE and BCC.
		Staging plans for Main Street regrading works have been reviewed to minimise disruption to Main Street retail premises.
		Separation of high voltage electrical lead-in and sewer extension works for future CBD developments continues.
		Public art integration has commenced on both commissions.
		Key issues:
		> Nil.
3		

3.1.1 Project breakdown by construction contract

Contracts ¹	Budget allocation ²	Contract sum ³	Amount claimed	Amount paid	Accrued value ⁴	Forecast to completion ⁴
	\$	\$	\$	\$	\$	\$
1. Hoardings – complete ⁵		188,657	188,657	188,657	188,657	188,657
2. Demolition – complete ⁵		1,737,488	1,737,488	1,737,488	1,737,488	1,737,488
3. Main Works		56,071,019	33,304,360	29,969,419	33,304,360	59,800,1788
4. Principal's Works		1,969,990	839,515	839,515	839,515	2,166,989
5. Ancillary Works (Stage 3)						4,351,970
Total	67,343,193 ⁷	59,967,154	36,070,020	32,735,079	36,070,020	68,245,282

¹ The number and breakdown of contract packages may vary dependent on delivery strategy.

² Includes contingency and escalation.

⁶ Contract sum adjustments:

	\$
Original Contract Sum	50,530,640
St Bartholomew's works – funded separately	1,508,222
Variations funded from contingency – see schedule	4,032,157
Revised Contract sum	56,071,019

⁷ Excludes \$1,508,222 external funding for St Bartholomew's work delivered under the Warrick Lane project.

³ Contract sum is adjusted to include approved contract variations funded through project contingency.

⁴ Assessed by Quantity Surveyor.

⁵ Contract finalised - contract sum reflects the final assessed value of the work negotiated with the contractor.

⁸ Includes \$1,508,222 external funding for St Bartholomew's work delivered under the Warrick Lane project.

3.1.3 Client cost items

Item	Budget allocation	Committed funds	Expended funds	Uncommitted funds \$	Forecast to completion
Consultant fees	5,850,451	6,079,691	4,699,938	(229,240)	6,684,997
Authority fees and levies	1,806,356	549,797	542,941	1,256,559	1,190,263
BCC internal costs	2,532,365	1,590,230	1,553,858	942,135	2,238,023
Total	10,189,172	8,219,718	6,796,737	1,969,454	10,113,283

4. Variation notification

The following variations to Transformation Project contracts require notification to Council under BCC Delegation's Policy as they exceed \$250,000 (including GST) or are higher than 20% of the contract sum. They have been reviewed and approved by EMC.

Project	Consultant	Contract amount ¹ (incl. GST)	Variation (incl. GST)	EMC approval date	Details
BARC	Sam Crawford Architect	1,571,937.34	55,000.00	7 September 2020	A variation to the contract for the existing Western Sydney Animal Rehoming Centre (WSARC) Architect - Sam Crawford Architects (SCA) to undertake some minor variations to the existing contract on an hourly basis, including varying the existing WSARC design to incorporate an additional entry to cater for a future commercial veterinary hospital operator (\$10,911.44 ex GST) and to provide a further contingency of \$39,088.56 ex GST for further minor variations (total \$50,000 ex GST, \$55,000 including GST)

¹ The contract amount includes the original contract sum and any previously approved variations.

ARIC quarterly reporting

- Council monthly updates
- Risk assessment
- Program





Risk Register for Transformational Projects Warrick Lane Project

Risk Management Matrix

	Likelihood							
Consequence	Financial Impact Work, Health & Safety		Reputation	Almost Certain	Very Likely	Likely	Unlikely	Very Unlikely
Catastrophic	Council or Directorate Level >\$10M Typical value \$15M	Fatalities, or permanent disability.	Formal ministerial direction. Highly critical and sustained publicity. Community and social unrest that stops the implementation of a Strategic Plan or Project.	1	3	6	10	15
Major	Council or Directorate Level \$1M to \$10M Typical value \$5M	sustained hospitalisation or rehabilitation	Negative questions in Parliament. Critical but not sustained publicity and media coverage. Community and social unrest that delays the implementation of a Strategic Plan or Project.	2	5	9	14	19
Moderate	Council or Directorate Level \$100,000 to \$1M Typical value \$0.5M	medical treatment with full recovery.	Single local issue that has potential to spread in the media if not managed quickly. Community and social unrest stops operations between 2 days and 1 week.	4	8	13	18	22
Minor	Council or Directorate Level \$10,000 to \$100,000. Typical value \$50,000	the need for first aid at the	Low level parliamentary question. Adverse local media reports. Community and social unrest stops operations for below 2 days.	7	12	17	21	24
Insignificant	<\$10,000. Typical value \$5,000		This issue will not damage Council in any material way, but may require some public relations work to be performed.	11	16	20	23	25

Liklihood	Definition							
Almost Certain	Already happened / will occur in most circumstances during the lifetime of the project							
Very Likely	Will probably occur within the lifetime of the project							
Likely	May occur during the life of the project							
Unlikely	May occur at some time but unlikely during the life of the project							
Very Unlikely	May occur in exceptional circumstances during the life of the project							

Extreme Risk Detailed Action Plan required								
High Risk Medium Risk	Needs Senior Management Attention Specify management responsibility							
Medium Risk	Specify management responsibility							
Low Risk	Manage by routine procedures							

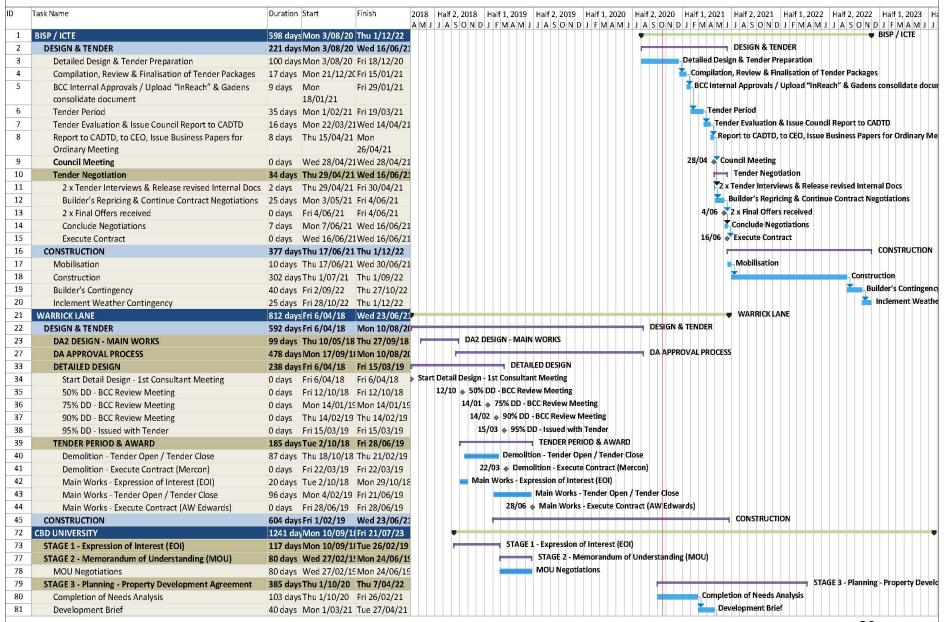
STAGES	DESCRIPTION OF WORKS						
Stage 1: Demolition Phase (Mercon Group)	Demolition of the existing buildings on the Site						
Stage 2: Main Works (AW Edwards)	Design and construction of a four-level basement carpark, two flanking buildings, new public plaza, pocket park and associated road works and services.						
Stage 3A: REF Works	• Extension of Warrick Lane to existing lot boundary, preparation of development lots, remediation of ex-petrol station site, landscaping along Sunnyholt Rd.						
Stage 3A. REP WORKS	Intersection works on Sunnyholt Rd / Warrick Lane (closure of right turn movement) and Sunnyholt Rd / Main Street (requiring TFNSW approval).						
Stage 3B: Infrastructure services design	Infrastructure services design and approval (sewer / HV).						
Stage 3C: Initial Subdivision	Initial subdivision of Warrick Lane precinct into basement carpark, plaza, pocket park, Warrick Lane and two 'super lots' either side of Warrick Lane.						
Stage 4A: Infrastructure Services Adjustment Works	Sewer alignment under railway.						
Stage 4A. Illiastructure Services Adjustment Works	HV reticulation from zone substation.						
Stage 4B: Decontamination of Future Lots	Decontamination of future development lots (under consideration by BCC).						
Stage 4C: Future Lot Subdivision	Subdivision of the 'super lots' into four (4) development lots.						

APPENDIX 1 – RISK REGISTER

		Risk Category	Impact	Potential project risk before controls			trols	Mitigation	Project risk after controls					
	Projects	Strategic & Business (Operational)	The risk is that	Likelihood <	Consequence <	Rank <	Change	Controls and status	Likelihood >	Consequence >	Rank >	Change*	Project Manager	Client
1	ICTE/BISP	Impacts to existing BISP operations, tenants, users, visitors.	Staging sequences. Tenant/user backlash. Amenity impacted.	Very Likely	Minor	12	No	Communication with BVM to ensure works are coordinated. Programming to be optimised in relation to program and current operations	Very Likely	Insignificant	16	No	Savills	Bill Tsakalos
2	ICTE/BISP	Selection and implementation of sub-optimal operating model	Inability to procure appropriate partner for operating model. Negative impact to financial revenue forecast.	Likely	Moderate	13	No	Study Tour investigations of other facility operating models. Expert consultant advice as required. S. Early market testing. Workshop with BVM and additional stakeholders	Unlikely	Moderate	18	No	Savills	Bill Tsakalos
4	ICTE/BISP	Market/Revenue estimates in Business Case are not achieved	Facility fails to generate sufficient patronage and fee revenue – excess operational subsidy required and failure to justify investment. Leased areas fail to attract tenants on targeted terms.	Likely	Catastrophic	6	No	1. Market/Sports group consultation – ongoing. 2. Revenue mix – different streams and terms (lease, partnership, memberships, hire charges). 3. Introduce a level community participation, not just elite to generate revenue, (whilst limiting dilution of elite objective). 4. Use partnering service agreements for high- performance and education elements to transfer demand risk to established firms whilst maintaining BVM access and control. 5. Residual risk remains until formal market testing.	Likely	Moderate	13	No	Savills	Bill Tsakalos
5	ICTE/BISP	Project cost exceeds budget	Additional funding required. Project scope reduced.	Likely	Moderate	13	No	Clear communication of milestones and regular reporting. Early works package to be considered	Likely	Moderate	13	No	Savills	Bill Tsakalos
6	ICTE/BISP	Insufficient funding available	Impact to program timeline. Potential prolongation costs Covid-19 Impacts capex and opex budgets.	Unlikely	Catastrophic	10	No	Early engagement and liaison with Council for funding approval.	Very Unlikely	Major	19	No	Savills	Bill Tsakalos
7		Inability to prove demand exists at a set price point	Business Case is not delivered and additional Council subsidy is required.	Very Likely	Moderate	8	No	Rigorous review of Business Case assumptions and Deloitte Business Case.	Likely	Moderate	13	No	Savills	Bill Tsakalos
8	ICTE/BISP	Delay Risk	Prolongation claims and / or acceleration costs. Cash flow and budget impact.	Almost Certain	Moderate	4	No	Clear communication of milestones and regular reporting.	Very Likely	Moderate	8	No	Savills	Bill Tsakalos
9	ICTE/BISP	Council reporting schedule may not be flexible enough to maintain program	Potential program delay due to fixed meeting schedule and approval pathways.	Likely	Moderate	13	No	Request additional out of session meetings as required to maintain and expedite program.	Likely	Minor	17	No	Savills	Bill Tsakalos
10	ICTE/BISP	Scope of proposed works requires multiple development approval pathways to be pursued	Scope and timing of delivery may require revision. Approval delays. Staging may change. Construction commencement delays. Operational delays. Consultant costs will increase.	Likely	Minor	17	No	1. Town planner preparing detailed reconciliation of planning pathways. 2. Legal advice sought regarding classification of proposed uses. 3. Weekly design workshops are being held to monitor progress and key issues.	Unlikely	Minor	21	No	Savills	Bill Tsakalos

Transformational Projects Summary Programme





Change management risks

- Local Government does certain things extremely well / systems built up and refined over time
- New projects bring new risks and may require new ways of doing things

Be prepared to:

- Move out of your day-to-day comfort zone
- Bring in expertise where needed
- Re-invent the wheel (your organisation may benefit)
 - Procurement processes
 - Forms of contract
 - Consultant panels
 - Standardising documents
 - Pre-qualification by EOI



Return on investment

- Nature of major project may fall outside conventional ROI thought
- Local Government must think laterally on how benefits are measured

Contemplate:

- What do you value and how do you measure it?
- How will your residents value it?
- Over what period you are seeking a return?
- What is the nature of the return?

Compare:

 University vs Warrick Lane Carpark vs Health Precinct vs ICTE vs BARC vs St Bartholomew's Cemetery....



BUILDING THE BEST

